Production opportunities

Two tenders and one supplier-registration route.

Opportunity	Published value	Deadline / key requirement
Liverpool City Council Creative services, Lot 2 Details: page 2	£300,000 excl. VAT Lot estimate; values may be shared.	**20 Nov, noon** Questions: **4 Nov, noon**. Includes design, branding and campaign work.
Nuclear Waste Services Production contract Details: pages 3-4	£500,000 excl. VAT Estimated contract value.	**Use 23 Nov, 10am** Portal lists 24 Nov; the tender documents and notice say 23 Nov.

Next actions

Liverpool: download the Lot 2 pack and ask whether a production specialist can bid with design or branding partners. Questions close on 4 November at noon.

NWS: check the insurance and financial requirements on page 3 before drafting. Turnover eligibility needs clarification. The application checklist is on page 4.

Supplier registration: Communications Marketplace (RM6124)

Supplier registration | Open until 23 February 2029 | Free to register

Government Commercial Agency's dynamic purchasing system (DPS) covers production and creative development. Buyers filter agencies by capabilities, audience and delivery location, then invite them to competitions.

To join: review the agency requirements and register your services and delivery regions. Existing suppliers should check that their capability profile is current.

RM6124 agreement, agency requirements and joining route

All times in this edition are UK time. Sources checked on 3 November 2026.

01 / Framework application / DN820164

Liverpool City Council Creative services, Lot 2

Estimated Lot 2 value	Bid deadline
£300,000 excl. VAT	**20 November, noon**
Values may be shared across lots.	Questions: 4 November, noon.

The work

Lot 2 covers video, animation, motion graphics, photography and social content alongside graphic design, visual identity and campaign concepts. Outputs must be accessible and follow council branding.

Framework terms

Evaluation	80% quality / 20% price. Pricing is submitted against the schedule for the relevant lot.
Term and location	4 February 2027 to 3 February 2035; Merseyside.
Later commissions	Direct awards or mini-competitions. Liverpool City Council is the purchasing authority.
Supplier places and fee	Unlimited suppliers; maximum supplier fee 0%. Marked suitable for SMEs and voluntary, community and social enterprises.

Clarifications to request by 4 November

Coverage: can a production specialist bid with named design or branding partners, and which services must the lead supplier provide?

Evidence: which portfolio examples, financial thresholds, insurance levels and response limits apply to Lot 2?

Workload: what production demand is expected in Lot 2, and how will shared lot values affect individual commissions?

Documents and submission

Log in to ProContract and register interest in **DN820164**. Obtain the Lot 2 specification, pricing schedule and selection questions.

Official notice: Lot 2, framework operation and submission
ProContract: DN820164

02 / Production contract / C16925

Nuclear Waste Services Eligibility and deadlines

Estimated contract value	Working bid deadline
£500,000 excl. VAT	**23 November, 10am**
1 March 2027 to 28 February 2029; possible extensions to February 2031.	Questions: 20 November, 10am.

Conflicting closing dates

The official notice and invitation to tender (ITT), sections 5 and 7, state **23 November at 10am**. Atamis lists **24 November**. Use the earlier deadline and ask NWS to confirm it through Atamis.

Facilities and crew	Studio access within commuting distance of both Cumbria and the South East, in-house post-production and small crews at short notice. Owned or contracted studios are allowed.
Insurance	Public liability **£10m**; employer's liability, professional indemnity and product liability **£5m each**. Existing cover or a commitment to obtain it before award is accepted (questionnaire Q15).
Contract examples	Up to three comparable contracts from the past **three years**, with customer contacts. Examples must score at least 6 under the questionnaire matrix (Q18).
Security and data	Cyber certification or a commitment to obtain it before go-live is accepted (Q25). Q26 covers protectively marked information. Staff accessing NWS assets need background checks to BPSS or an accepted equivalent. Data must be processed in the UK unless NWS accepts an alternative.
Financial standing	Appendix 12 asks for two years of financial metrics: revenue of at least **1.5x expected annual contract value**, operating margin of at least **5%**, plus liquidity, debt cover and net assets. Bidders can explain mitigating factors.

Turnover clarification pending

Clarification Log V2 has not answered whether studios with £250,000-£500,000 turnover can qualify. Ask which annual contract value NWS will use for the 1.5x ratio and how it will assess your proposed bidding structure.

ITT: timetable and submission | Procurement questionnaire (PSQ): Q15, Q18, Q25-Q26
Appendix 12: financial thresholds | Clarification Log V2
Scope: facilities and security | Atamis listing and document library

02 / Nuclear Waste Services / Application checklist

Nuclear Waste Services What to submit

Scoring: 80% technical answers / 20% price. Clarification Log V2 replaces the older 70/30 split in the invitation to tender (ITT).

Question	Weight	Page limit	What to include
Q1: capability	30%	2 A4 pages	A varied portfolio, ideally from the past five years, and one case showing fit to brief, creativity, quality control, timing, budget and outcome.
Q2: collaboration	10%	2 A4 pages	A workflow matching Appendix A; two examples of collaboration across your team, subcontractors and specialists, and the client.
Q3: three film types	20%	2 A4 pages	Approaches to Appendices B, C and D: team roles, schedules, service commitments, lessons learnt and costings. Key staff biographies in a separate appendix.
Q4: complex production	20%	1 A4 page	One difficult shoot or post-production case: how you resolved the problem and controlled cost. Link a reel or include a separate appendix.

Answer format: up to seven A4 pages in total, plus the requested appendices. Minimum 11-point type and 1.5 line spacing. Each answer must stand alone. Use video links, not video attachments.

Other documents: procurement questionnaire (PSQ) and financial information; completed rate card; signed forms in Appendices 4, 5 and 6.

Pricing rules

Day rates: eight-hour days, with one flat rate per grade for standard, overtime, weekend and night work. Include normal costs, overheads and profit. Only job-role rates are scored; the extras field is for information.

Role weights: director / DoP 5%; producer 3%; editor 3%; camera operator 2%; photographer 3%; account manager 4%.

Delivery costs: allow for weekly project meetings, cost reports, secure archiving and open-file handover on request. The scope recommends at least three review rounds unless otherwise agreed.

Travel: base-office-to-project travel and subsistence are reimbursed at cost within NWS policy limits. Travel time is chargeable and assumed to fall within the working day.

Technical questions: answers and page limits | Clarification V2: corrected scoring
Rate card | Rate rules: Appendix 7a | Scope: reviews, reporting and files